

# GL FUNNEL CRM TAILORED TO REAL ESTATE NEEDS

**BEST IN INDUSTRY** 



www.glfunnel.com
+91 73959 92766
info@glfunnel.com



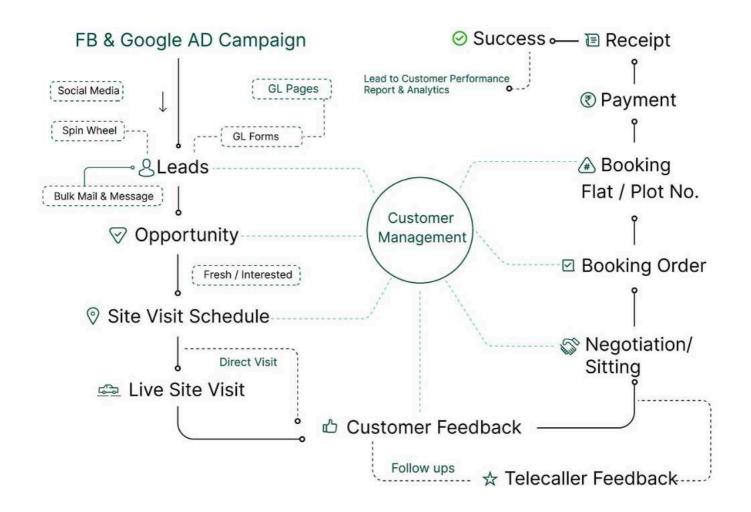
# We provide features that can give you

- 17x more leads
- 14x higher telecalling efficiency
- 10x increase in booking



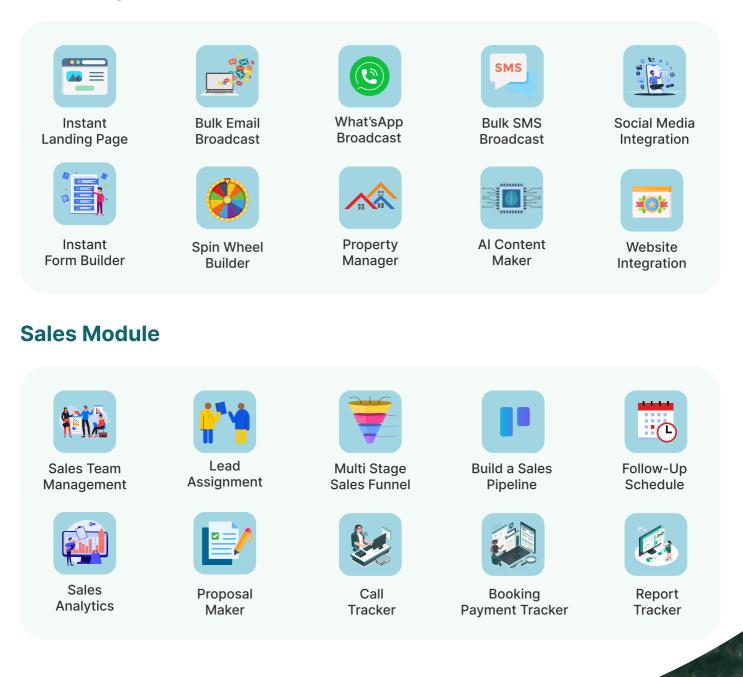


## What GL Funnel can do?



## **Main Modules In GL Funnel**

#### **Marketing Module**



## **Core Features of GL Funnel**







#### Lead Management

Track and manage leads throughout their lifecycle, ensuring no opportunity is missed and converting leads into clients effectively.

#### **Pipeline Management**

Visualize and track deals in the sales pipeline to prioritize efforts, close deals faster, and gain better insights into your business performance.

#### **Contact Management**

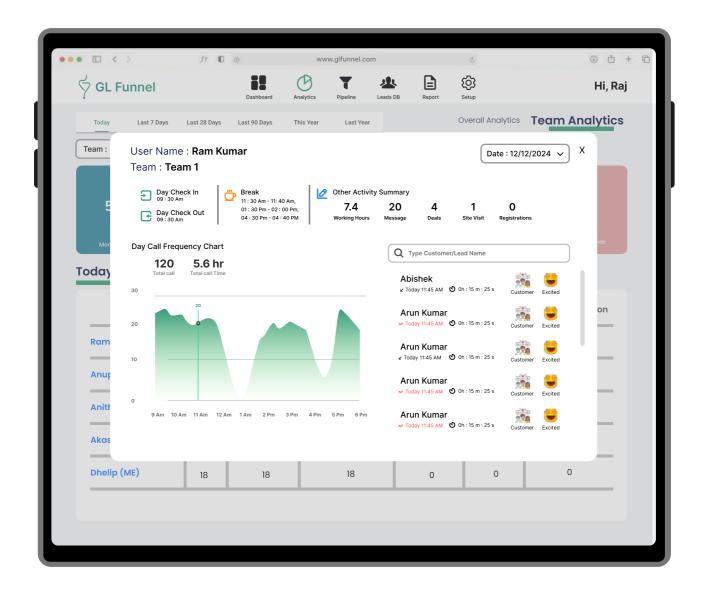
Organize, store, and manage customer information for a complete and accessible client database.





## **Task & Activity Management**

Schedule, track, and manage tasks and activities to stay on top of follow-ups and deadlines.





#### **Email Integration**

Sync with email accounts to send receive, and track client communication seamlessly for consistent engagement.

# **Core Features of GL Funnel**



## **Mobile-Friendly UI/UX**

A user-friendly design optimized for mobile devices, enabling agents to manage operations form anywhere.



#### **Push Notifications**

Automated notifications for reminders, deal updates, and important events to keep teams and clients informed.

|   | <b>Hi, Raj</b><br>GreenLime Digital  | <b></b>           |   | Ratin<br>4.9/            |  |
|---|--|-------------------|---|--------------------------|--|
| ≎ ■<br>Edit   | Your Lead circle<br>• 143 Fresh Leads<br>• 372 Interested Lead<br>• 372 Dealing Leads<br>• 241 Customers | 756               | 9.41 Leads                                      | ■ \$ In.                 |  |
| Abishek 🛈   | Upcoming Tasks   | View All          | Recent 🕥 All Leads 📯                            | Funnel 🖓                 |  |
| Lead Source : Facebook  | Call Ram kumar @3.00pm for<br>on ECR Plot  | follow up         | Q Search Leads                                  |                          |  |
| Commercial X Layout X OMR X For Investment X                          |  |                   | Live contacts: 05                               | 15                       |  |
|   | Message DK @3.30pm for fo<br>OMR Plot  | low up on         | Abishek 🔍                                       | 1 <sub>Day</sub> NA      |  |
| <b>L</b> 🔍 🔍 M  | Message DK @3.40pm for fo<br>OMR Plot  | low up on         | Property: NA Fresh                              | Last act Type            |  |
| ast Action 1 Day Ago<br>ead was added into app as fresh lead          | Today's count  | View Call Log     | Arun Kumar<br>Property: SERASA GLO converted    | 10 <sub>Days</sub> 😄     |  |
|   | Total Calls  | 12                | Bhuvan  | 1 <sub>Day</sub> NA      |  |
| Fresh Lead NA Character<br>Not Available                              | Messages   | 17                | Property: SERASA GLOR.Interested                |                          |  |
| Set Remainder<br>call on 24/05/2023 - 10:00 AM                        | Whatsapp   |                   | Hari Ganesh 🤮<br>Property: SERASA GLOR Unansw   | 5Days 😅<br>Last act Type |  |
| Create site visit (Deals)<br>ongoing Deals : 0                        | Dashboard Lead Pipeline  | Calendar Tool Kit | Babu Kumar<br>Property: SERASA GLOR. Junanswer. | 5Days 莺<br>Last act Type |  |
| Notes<br>Interested in OMR Plot and looking<br>for Investment purpose |  |                   |   | Ð                        |  |
| Save to Contact   |  |                   | Dashboard Lead Pipeline                         | Calendar Tool Kit        |  |
|   |  |                   | Pasiboru Loau Hipeline                          | Gurendar Todi Kit        |  |







## SMS & Call Logging

Automatically log and track phone calls and messages for better follow-ups and a clear communication trail.



#### **Advanced Reporting & Analytics**

Generate insightful reports and analytics to monitor performance, identify trends, and make data-driven decisions.



#### **Team Collaboration Tools**

Enable seamless communication and task sharing among team members to improve coordination and efficiency.



# **Unique Features of GL Funnel**



#### **Build Multiple Instant Landing Pages**

- Create instant landing pages for each property with just a few clicks.
- Highlight your properties with stunning visuals and detailed information.
- Showcase your listings professionally and drive more inquiries.

#### Auto Lead Import Into One Place

- Centralize all your real estate leads in GL Funnel for easy management.
- Integrate with platforms like Facebook, Google Ads, GL Forms, Spin Wheel and 99acres.
- Respond faster to potential buyers and close property deals quicker.





| GL Funnel                                | Ongoing Upcoming | Completed About Us Contact Us Login    |
|--|------------------|--|
|  | Deepaval<br>Spin | i damaka!!<br>& Win                    |
|  |                  | Name                                   |
|  |                  | Name                                   |
|  | Iphone<br>16 Pro | Phone                                  |
| a la | C III IS         | Number                                 |
| 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1    | \$1 A            | ОТР                                    |
|  | etit Card        | Number                                 |
|  | 0055-5           | Spin                                   |
|  |                  | Note : Enter the above details to spin |
|  | -                |  |
| and the state of the second              |                  | +                                      |
|  |                  |  |
|  |                  |  |



#### Set up a digital spin wheel to gain leads

- Use call-to-action tools like Spin Wheel to attract and engage potential buyers.
- Create a Spin Wheel with attractive gifts in just one click.
- Turn engagement into property inquiries with interactive lead-generation tools.

#### **Lead/Customer Emotion**

- Capture lead emotion after every conversation using our emoji & status tools.
- Understand your leads better with recorded emotional insights.
- Use these personalized insights to build stronger connections.





#### Al Sales Assistance for your sales team

- Can give Content suggestions.
- Help to clarify Marketing doubts.
- Gives valuable points to Discuss with clients.
- Helps to prepare marketing resources.

#### **Complete Cloud Based**

- All the data in our CRM Will be linked with a high secure dedicated cloud storage.
- Access your customer data without any restrictions.
- Automatic data backups & retrieval for 24×7.



## **Our Prestigious Clients**



| • • • •  | 0 0   | www.glfunnel.com           | 6   | <u>ن</u>  | + 0               |
|--|---|----------------------------|---|---|-------------------|
| 🦻 GL Funnel  | Dashboard Analytic                                | cs Pipeline Leads DB       | Report Setup                                  | Hi, Ra  | ij                |
| Sales Pipelin  | е   |                            | ♀ : All Te                                    | eam V Y : All Properties V  |                   |
| Site visit<br>10,800 sq feet (05 Deals)  | After visit follow up<br>1,850 sq feet (02 Deals) |                            | (03 Deals)                                    | After Sitting Follow up<br>6,000 sq feet (02 Deals)   | Book<br>2,80      |
| 2,800 Sq Feet Approx     upcoming       A John Roy       Premium plots     Sai sarah K     Today       Ster Visit     Non Alexandre     Today                              |   |                            | t Approx<br>Saisaran K Today<br>Itaan I Munay | 3,200 Sq Feet Approx           Praveen           Preview           Arer String Totoway           Terre String Totoway | 2<br>5<br>Pi<br>8 |
| 800 Sq Feet Approx         No Update           A         Vinoth           Premium plots         Sal saran K<br>See Visco         Today           See Visco         1000 AM | 650 Sq Feet Approx<br>오 Raj Kumar                 | 800 Sq Feet ,<br>A Vinoth  |   | 2,800 Sq Feet Approx upcoming<br>John Roy<br>Premium plots Sai saran K Today  |                   |
| 800 Sq Feet Approx<br>Vignesh<br>Premium plots Sai saran K Today   |   | 2,800 Sq Fee<br>A John Roy |   | After Sitting Followup <u>Teen I former</u> 10:00 AM  |                   |
| 3,200 Sq Feet Approx   |   | Premium plots<br>Sitting I | Saisaran K 1008y<br>Isam 1 Ikumari 10:00 AM   |   |                   |
| Premium plots Sai saran K Today<br>Site Visit Team 16umari 4:00 PM   |   |                            |   |   |                   |



# **Our Technology Powered By**















info@glfunnel.com